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India will need to spend USD 1 trillion on infrastructure in near future.

PE Consulting provides a **gateway** for investment in Indian power and road projects by arranging debt (70-75% of project cost) and equity (25-30 %) placements.

Investment up to USD 1 billion in a project.



Private sector to contribute **50%** of investment.

PE Consulting has sectoral, legal and commercial specialists having decades' experience in management of private sector Infra organisations to ensure viable, secure and long-term tie-ups.

PE Consulting maintains a regularly updated database of ongoing and future projects in road and power sectors in India.

Advisory services to mitigate project finance risk.

PE Consulting identifies political, construction, technology, operating, fuel, market, interest, exchange rate risks and advises effective measures.

POWER SECTOR

USD 180 billion Investment in power sector (100 % FDI allowed) in India expected within 3–4 years, eligible for tax holidays and concessions.

PE Consulting is associated with the projects' developers right through the development phase of the project (**more in Indirect Taxation**) of **Reliance, Lanco, NTPC** and other leading private and state sector organisations.

100,000 MW generation capacity addition existing **200,000 MW**.

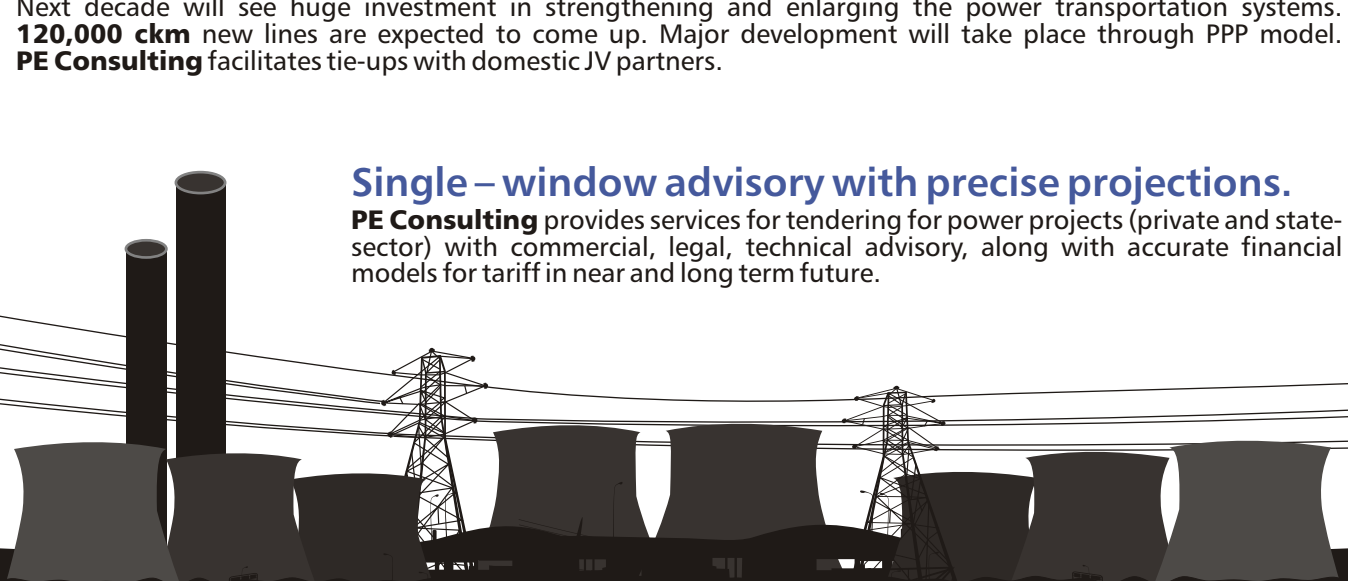
Indian power industry faces **acute shortages of equipment 25-30%, manpower (contractors) 30-40%** in meeting the above target. **PE Consulting** introduces foreign suppliers directly to developers/main-contractors and helps in establishing manufacturing base/ tie-ups for overseas manufacturers.

Transmission capacity takes extreme overloading.

Next decade will see huge investment in strengthening and enlarging the power transportation systems. **120,000 ckm** new lines are expected to come up. Major development will take place through PPP model. **PE Consulting** facilitates tie-ups with domestic JV partners.

Single – window advisory with precise projections.

PE Consulting provides services for tendering for power projects (private and state-sector) with commercial, legal, technical advisory, along with accurate financial models for tariff in near and long term future.



ROAD SECTOR

USD 116 billion investments expected in road sector in India (100% FDI allowed) by 2014. **Developers eligible for concessions and tax holidays.**

Rising automobile population and increasing per capita number of automobiles, along with increasing freight traffic presents a promising future for the road sector.

35,000 kms of new national highways to be constructed by 2014 with **USD 71 billion** investments.

PE Consulting has been advising NHAI contractors since **2002** starting with the first major contracts awarded to **JV BSC – RBM – PATI**, primarily for Indirect Taxes.

64% shortage of skilled manpower / contractors

100,000 kms of state highways planned with an estimated investment of **USD 50 billion** in near future.

The states award **toll based** projects. **World Bank and ADB** also provide funding for road projects in Indian states.

Single – window advisory for BOT/BOOT/Annuity projects.

PE Consulting advises beginning with SPV formation, JV's between foreign and Indian developers, financial modeling, arranging for debt / equity to achieve financial closure, project management, logistics coordination, supply chain management, operations and management of the assets.

